

INFORMATION FOR YOUNG PEOPLE ON THE ROLE OF AN INTERMEDIARY



THIS IS A GUIDE FOR YOUNG PEOPLE WHO PLAY FOOTBALL.

The guide will give you more information on the role of intermediaries in Scottish Football. To play football and be part of a club you **DO NOT** need to be represented by an intermediary. However, if after speaking to your parents/carers you think you would like an intermediary then you should consider this information before selecting an intermediary.

5 THINGS YOU NEED TO KNOW ABOUT INTERMEDIARIES:

1/ WHAT IS AN INTERMEDIARY?

Intermediaries are more commonly known as 'football agents'. An intermediary is someone who may be able to support you when you are ready to sign a registration with a club, renew your registration with your current club, or to sign a contract of employment (if you are aged 16 and over).

Although there is currently no age limit on when you can choose to have an intermediary, if you are under 18 you should always tell your parents/carers and/or the club if someone approaches you either in person or online through social media claiming to be an intermediary.

2/ WHAT DOES AN INTERMEDIARY DO?

An intermediary should support you, give you fair advice and/or negotiate agreements on your behalf. If you are under the age of 16 this could include registration with a new club, or re-registering with your existing club. If you are aged 16 and over this may include registration and player development or a contract of employment with a club.

An intermediary will probably charge a fee for their services but this payment will not be due until you are recognised as a first team player and/or your 18th birthday. It is important for you to know what fees are included before you enter into any agreement with the intermediary. Fees will differ between intermediaries.

3/ WHAT SHOULD AN INTERMEDIARY KNOW?

If you choose to appoint an intermediary they should be able to support you to make the right decision about the next steps in your football journey. Therefore, it is expected that intermediaries should have both experience and sound knowledge on negotiating registrations and contracts of employment for young people involved in sports.

4/ WHAT SHOULD AN INTERMEDIARY DO FOR YOU?

The intermediary may:

- Use their professional reputation to support your development to the next level;
- Provide advice on registration or employment with a football club;
- Work with you and your parents/carers and your club to solve any immediate problems or negative issues that may arise both on and off the pitch;
- Have an awareness and understanding of your rights and your wellbeing;
- Support you to make decisions that are in your best interests both within and out-with football;
- Be reliable and dependable in supporting your relationships with your club.

5/ HOW TO SELECT THE RIGHT INTERMEDIARY?

- Firstly, ask yourself if you need an intermediary and why you need an intermediary.
- Speak to other young people — other players may have already engaged the services of an intermediary and you could ask them about their experience.
- Speak to your parents/carers.
- Speak to trusted adults at your club such as a coach, or the Head of the Academy or the Child Wellbeing and Protection Officer.



**NOTHING
MATTERS
MORE**



NEVER AGREE TO MEET OR ENTER INTO AN AGREEMENT WITH SOMEONE WHO HAS APPROACHED YOU EITHER IN PERSON OR ONLINE THROUGH YOUR SOCIAL MEDIA WITHOUT SPEAKING TO YOUR PARENTS/CARERS AND/OR A TRUSTED ADULT AT YOUR CLUB!

IF YOU HAVE **ANY** CONCERNS ABOUT THE WAY AN INTERMEDIARY HAS BEHAVED OR SOMETHING THAT THEY HAVE SAID YOU SHOULD CONTACT THE CHILD WELLBEING AND PROTECTION OFFICER AT YOUR CLUB.

REMEMBER — YOU HAVE THE RIGHT TO INDEPENDENT ADVICE. AN INTERMEDIARY IS THERE FOR **YOU**, TO SUPPORT YOU AND YOUR FAMILY AND THEY SHOULD REFLECT YOUR STANDARDS; VALUES, BELIEFS AND ATTITUDE.

FOR FURTHER INFORMATION SEE PFA SCOTLAND

<https://pfascotland.co.uk/Advice/Intermediaries/>



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